

# EX-110

FOUNDED 1999

This Company provides a vast array of IT solutions and services, specializing in information security, networking, storage, digital media and cloud. It has a highly differentiated marketing and sales model that includes a combination of eCommerce, consultative engagements and proprietary technology. With an award-winning team of management, innovative marketers, sales specialists and product engineers, the Company has a CAGR of 20.1%.

## COMPANY OBJECTIVE



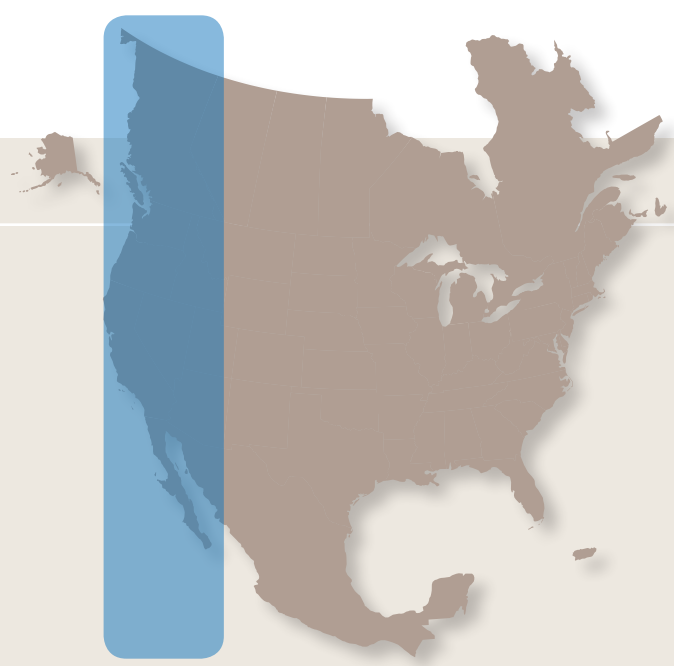
Company Sale



Strategic Partnership



Private Equity Investment



HEADQUARTERS

Western, U.S.

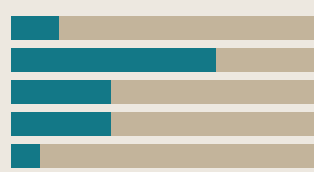


# OF EMPLOYEES

65

Management  
Sales  
Marketing  
Engineering  
Admin & Accounting

06  
30  
12  
12  
05



## PRODUCTS AND SERVICES

CS MS ITS PS

### • IT Solutions

- Hardware
- Software
- Cloud/SaaS

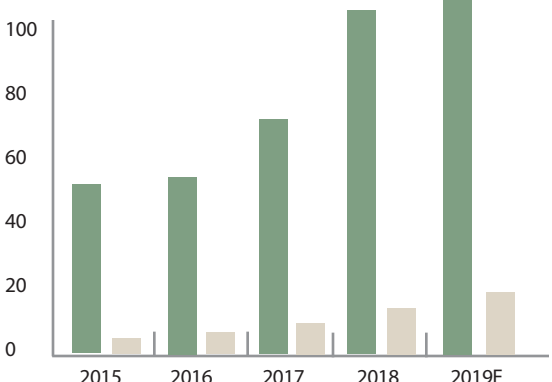
### • IT Services

- Infrastructure Analysis
- Product Recommendations
- Implementation, Engineering and Testing
- Managed Services
- Training



## FINANCIALS

2015-2019E



Revenue  
Adj. EBITDA

Description (\$M)	2015	2016	2017	2018	2019E
Revenue	\$50.7	\$53.8	\$74	\$101.2	\$126
Gross Profit	\$9.2	\$9.6	\$12.8	\$17.9	\$22.3
SG&A	\$6.5	\$6.7	\$8.5	\$9.9	\$12.3
Adj. EBITDA	\$1.9	\$2.1	\$2.4	\$5.3	\$6.6

## GROWTH OPPORTUNITIES & STRATEGIES

1. Increase the number of vendors that are currently offered
2. Increase service offerings
3. Add sales offices in additional regional geographies - U.S. and international
4. Optimal platform for merging with a Cloud or managed services firm to cross-sell products and services



## INVESTMENT CONSIDERATIONS

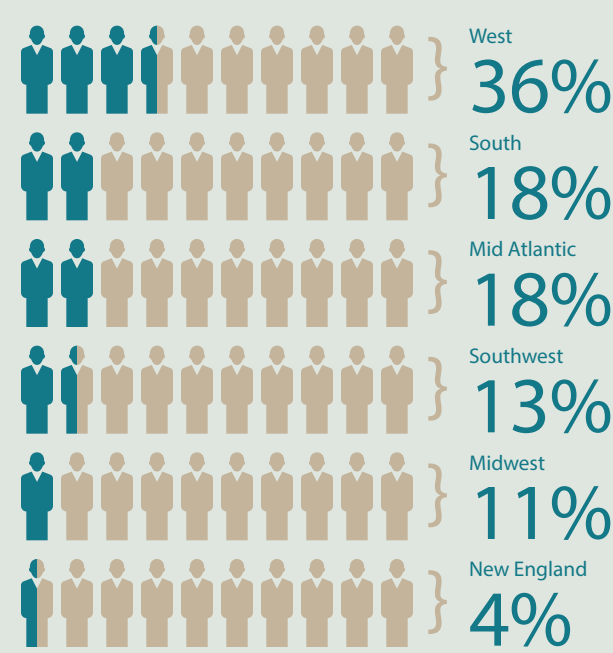
1. Broad target customer base with over 180,000 customer accounts
2. Extremely diversified customer concentration
3. Good mix of new product sales and recurring renewals
4. Major sales and technical certifications in many of the products offered
5. E-commerce based IT Solutions provider with industry-leading partnerships in every major solution vertical

## CHANNEL PARTNERS



# OF CUSTOMERS

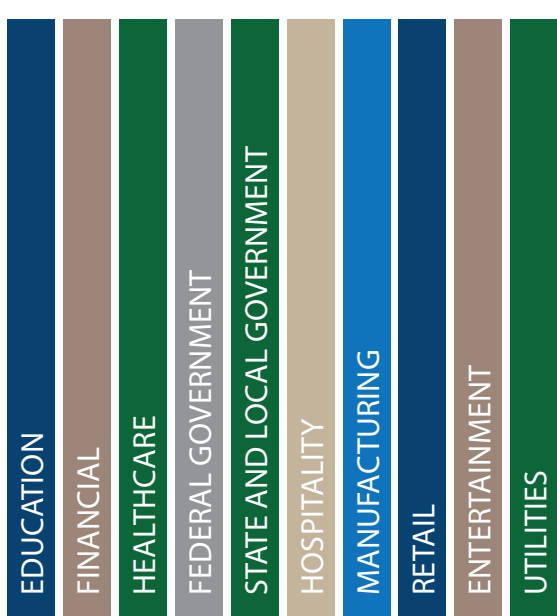
180,000



## Customers



## END USER VERTICALS



## INDUSTRY AWARDS & RECOGNITIONS



Multiple 'Top Reseller' vendor awards.

## CERTIFICATIONS



## NEXT STEPS

To learn more about company EX-110 please execute NDA and send to Amanda Haws. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.

Start NDA Now

Amanda Haws

Asset Listing

IT ExchangeNet